

Building. Solving. Serving.



Rapid Acquisition Solutions

Serving Your Mission: Tribal 8(a) LLCs

Building a brighter future.
Solving America's greatest challenges.
Serving with compassion and heart.



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About Us

Cherokee Federal is a trusted team of government contracting professionals who can rapidly **build** innovative solutions. We work around the globe to help **solve** issues in immigration, national security and intelligence, cybersecurity, health care and logistics.

Our businesses **serve** the Cherokee Nation tribe, where 100% of our profits support building a brighter future for tribal citizens.

Offering a Complete Strategic Solution

- Vast Technical Qualifications & Performance
- Strategic Transition & Incumbent Capture
- Flexible Socio-economic Contracting Solutions
- Robust Quality & Compliance Certifications
- Goal Oriented Teaming Advantages
- Unrivaled Speed to Mission Success
- Mature, Automated Business Infrastructure





Powerful & Flexible Acquisition Strategy

Tribal 8(a) Direct Award

Cherokee Federal understands the burden many federal agencies with unprecedented disruptions to their procurement strategies and timelines. Cherokee Federal's team of companies offer unique acquisition solutions that give government decision makers the flexibility necessary to take on these unprecedented challenges.

The Tribal 8(a) program includes a sole-source procurement method that permits the selection of a qualified contractor of choice. Unlike traditional 8(a)s, there is no dollar threshold limitation on sole-source contracts awarded to a tribally owned 8(a) (regulation: 13 CFR 124.506).

Key Benefits

- Civilian agencies, direct award ceiling without J&A \$25 million
- DoD agencies, direct award ceiling without J&A \$100 million
- Unlimited direct award ability with J&A
- Direct awards to tribal 8(a)s cannot be protested



Active Tribal 8(a) Companies

Cherokee Insights
Cherokee Nation 3S
Cherokee Nation Aerospace & Defense
Cherokee Nation Armored Solutions
Cherokee Nation Defense Solutions
Cherokee Nation Development Group
Cherokee Nation Environmental Solutions
Cherokee Nation Federal Consulting
Cherokee Nation Government Solutions

Cherokee Nation Integrated Health
Cherokee Nation Management & Consulting
Cherokee Nation Mechanical
Cherokee Nation Mission Solutions
Cherokee Nation Operational Solutions
Cherokee Nation Solutions Link
Cherokee Nation System Solutions
Cherokee Strategic Solutions
Cherokee United Services

Tribal 8(a) Direct Award Process

The SBA Tribal 8(a) direct-award process swiftly navigates you through the procurement maze, bringing you closer to your mission outcomes. Leveraging this process, we cultivate partnerships and teaming arrangements that deliver value, drive growth, and accelerate results. Trust us to expedite your journey toward mission success.

Agency Program Manager

- 1** Establishes requirement
- 2** Prepares SOW & procurement request
- 3** Identifies 8(a) firm or firms – market research stage (oral or written capability briefing is requested of LLC)

Budget Officer

- 4** Authorizes funding

Contracting Office

- 5** Identifies 8(a) team as the most capable based on the capability briefing in Step 3 & offers this requirement to the SBA for the 8(a) firm

Small Business Administration

- 6** Accepts requirements on behalf of the 8(a) identified in capability briefing
- 7** Authorizes agency to conduct negotiations with this 8(a) firm

Contracting Office

- 8** Issues RFP to the 8(a) team (prime & partners)

8(a) Team (Prime & Partners)

- 9** Submits technical & pricing proposal in response to RFP

Contracting Officer

- 10** Performs technical & price analysis
- 11** Requests more information from 8(a) firm as necessary

8(a) Team (Prime & Partners)

- 12** Negotiates final price & deliverables with contracting officer

Contracting Office

- 13** Determines the cost is fair & expertise is rated
- 14** Assembles contract & forwards to SBA

All Parties

- 15** Federal client, SBA & LLC execute agreement (most agencies have SBA-delegated authority, eliminating need for SBA contract signature)



The Tribal 8(a) solution is the most powerful contracting vehicle available to government decision makers. When you face a high volume of rapidly approaching requirements, Cherokee Federal's team of companies offer a complete strategic solution to meet and exceed your mission requirements.

Bottom Line

Facing the crunch of year-end budgets and tightening procurement timelines? Our team of Tribal 8(a) eligible companies harness the technical capability, agility and speed to turn challenges into opportunities. Don't let time constraints compromise your mission-critical results. Choose Cherokee Federal, and watch us deliver rapid, high-impact outcomes to keep your mission on track and within budget.

Additional Contracting Solutions

Cherokee Federal's team of companies have numerous contracting solutions available to our clients in addition to the Tribal 8(a) direct-award vehicle, including; numerous GSA Schedules, GSA OASIS (including OASIS Direct Awards under the OASIS 8(a) Pool), GSA STARS III, SeaPort-NXG, Omnibus IV and numerous IDIQs and BPAs with contracting capacity.

Questions about finding the right contracting vehicle for your mission? Reach out to us. At Cherokee Federal, we don't just provide solutions; we craft pathways to success tailored specifically for you. Your mission deserves nothing less.





Delivering Solutions Across the Entire Contracting Continuum

Full & Open
Competition

Direct Awards

- Tribal 8(a)

Competitive Set-Asides

- 8(a)
- HUBZone
- Indian Economic Enterprise
- Small Business

Agency IDIQ/BPAs

- Defense Health Agency MSS
- Defense Health Agency Omnibus IV
- FAA EFAST
- Navy SeaPort NxG
- NOAA NMITS
- DIA SIA 3
- DIA SITE 3
- SOF Core Support
- ITES-3
- SPAWAR CSSP
- CIO-SP3

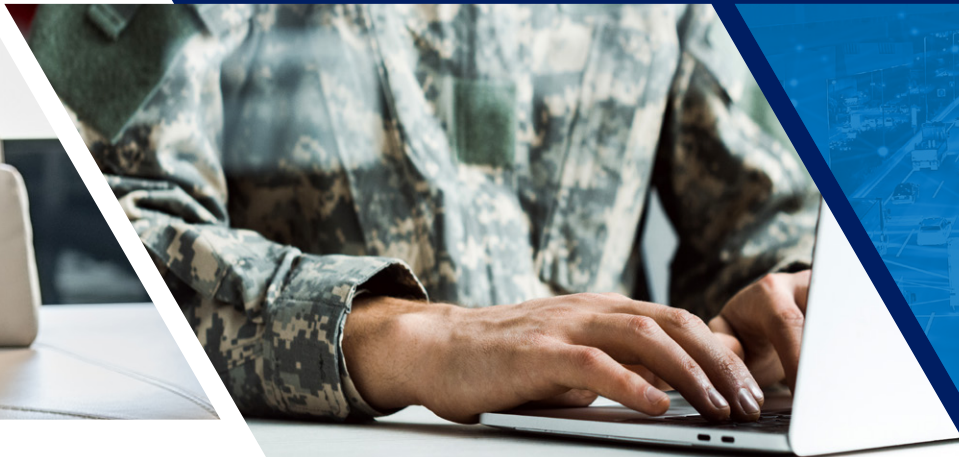
GWACs

- GSA 8(a) STARS III*
- GSA OASIS 8(a) Pool 1*
- GSA OASIS SB Pool 1
- GSA HCaTS SB Pool 2
- GSA HCaTS Unrestricted Pool 2
- MAS Cloud Computing & Cloud Related IT Professional Services
- MAS Highly Adaptive Cybersecurity Services
- MAS Information Technology
- MAS Facilities Solutions
- MAS Office Management
- MAS Professional Services
- MAS Security & Protection

**Direct Award Eligible*



Capabilities & Tribal 8(a) LLC Details





Tribal 8(a) LLC Capabilities

Mission Solutions

- Supply Chain & Logistics
- Mission Support Services
- Learning & Development
- Facility, Property & Environment

Information Technology

- Cybersecurity & Privacy
- Infrastructure
- Modernization
- Data
- Cloud Development

Intelligence

- Analytical Support
- Operational Support
- Training

Humanitarian Solutions

- Rapid Mobilization
- Culturally Compassionate Care
- Stabilization, Permanency & Healing

Health

- Digital Health
- Health Science
- Operations

Engineering & Manufacturing

- Platform Maintenance & Sustainability
- Specialized Manufacturing
- Systems Engineering

Construction Management

- General Contractor
- Design, Bid & Build



Tribal 8(a) LLC Details

Cherokee Insights	Primary NAICS Code	541511	UEID	FAHJL6MBXS15
	Contracting Vehicles	n/a	CAGE	75V96
	Size Std. / NAICS Size	Rev: Under \$8M Emp: Under 250	Contact	SBA: Stephanie Farris 405.609.8010 stephanie.farris@sba.gov Operations General Managers: Beth Inglis 703.980.3485 beth.inglis@cherokee-federal.com Cliff Prether 703.489.7759 clifford.prether@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	n/a		
Cherokee Nation 3S	Primary NAICS Code	561320	UEID	KLQWW7AB7288
	Contracting Vehicles	MAS 493110RM; 541611LIT	CAGE	6RAX5
	Size Std. / NAICS Size	Rev: Under \$47M Emp: Under 500	Contact	SBA: Kim Herlihy 405.609.8027 kimberly.herlihy@sba.gov Operations General Manager: Seth Wanger 970.214.7189 seth.wanger@cherokee-federal.com
	8(a) Direct Award Elig.	No		
	HUBZone	n/a		
Cherokee Nation Aerospace & Defense	Primary NAICS Code	336413	UEID	THNYM7ZLX333
	Contracting Vehicles	n/a	CAGE	57WW1
	Size Std. / NAICS Size	Rev: Under \$24.5M Emp: Under 250	Contact	SBA: Stephanie Farris 405.609.8010 stephanie.farris@sba.gov Operations General Manager: Chris Moody 918.629.6768 chris.moody@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	Yes		
Cherokee Nation Armored Solutions	Primary NAICS Code	541511	UEID	ZGYUL1G5USG3
	Contracting Vehicles	n/a	CAGE	57X60
	Size Std. / NAICS Size	Rev: Under \$8M Emp: Under 250	Contact	SBA: Stephanie Farris 405.609.8010 stephanie.farris@sba.gov Operations General Manager: Gary Eldridge 938.200.6690 gary.eldridge@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	n/a		



Cherokee Nation Defense Solutions	Primary NAICS Code	541690	UEID	CVEMGYV2YJW1
	Contracting Vehicles	n/a	CAGE	57ZD8
	Size Std. / NAICS Size	Rev: Under \$8M Emp: Under 250	Contact	SBA: Stephanie Farris 405.609.8010 stephanie.farris@sba.gov Operations General Manager: Karl Gaskins 443.518.8092 karl.gaskins@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	n/a		
Cherokee Nation Development Group	Primary NAICS Code	237990	UEID	SKR7GNGB7H78
	Contracting Vehicles	n/a	CAGE	7WUB1
	Size Std. / NAICS Size	Rev: Under \$8M Emp: Under 250	Contact	SBA: Stephanie Farris 405.609.8010 stephanie.farris@sba.gov Operations General Manager: Bill Owens 352.284.7018 bill.owens@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	Yes		
Cherokee Nation Environmental Solutions	Primary NAICS Code	541620	UEID	VT9LNBB822A4
	Contracting Vehicles	n/a	CAGE	6YTD7
	Size Std. / NAICS Size	Rev: Under \$24.5M Emp: Under 250	Contact	SBA: Kim Herlihy 405.609.8027 kimberly.herlihy@sba.gov Operations General Manager: Taj Goodpaster 850.686.1743 taj.goodpaster@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	n/a		
Cherokee Nation Federal Consulting	Primary NAICS Code	541618	UEID	EZAFPH5GL3E9
	Contracting Vehicles	MAS 493110RM; 541611LIT	CAGE	57X88
	Size Std. / NAICS Size	Rev: Under \$24.5M Emp: Under 500	Contact	SBA: Stephanie Farris 405.609.8010 stephanie.farris@sba.gov Operations General Manager: Tiffany Hunt 214.726.5852 tiffany.hunt@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	Yes		
Cherokee Nation Government Solutions	Primary NAICS Code	541614	UEID	GTS9NLFKGE8
	Contracting Vehicles	n/a	CAGE	69V24
	Size Std. / NAICS Size	Rev: Under \$8M Emp: Under 250	Contact	SBA: Kim Herlihy 405.609.8027 kimberly.herlihy@sba.gov Operations General Manager: Daniel Guinan 210.564.6601 daniel.guinan@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	Pending		

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Cherokee Nation Integrated Health	Primary NAICS Code	541990	UEID	UJJVZKS13H49
	Contracting Vehicles	n/a	CAGE	7XKB7
	Size Std. / NAICS Size	Rev: Under \$8M Emp: Under 250	Contact	SBA: Kim Herlihy 405.609.8027 kimberly.herlihy@sba.gov Operations General Manager: Dirk Catron 918.202.8973 dirk.catron@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	Yes		
Cherokee Nation Management & Consulting	Primary NAICS Code	541715	UEID	VJPCB8N3JYK3
	Contracting Vehicles	MAS 541330ENG; 541611; 541614SVC; 541620; 561210FS; HCaTS Pool 2; SeaPort-NxG	CAGE	6YW97
	Size Std. / NAICS Size	Rev: Over \$250M Emp: Under 750	Contact	SBA: Stephanie Farris 405.609.8010 stephanie.farris@sba.gov Operations General Manager: Daniel Guinan 210.564.6601 daniel.guinan@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	n/a		
Cherokee Nation Mechanical	Primary NAICS Code	238220	UEID	L4NFMBRVHVC9
	Contracting Vehicles	MAS 493110RM; 541611LIT	CAGE	7GY68
	Size Std. / NAICS Size	Rev: Under \$24.5M Emp: Under 500	Contact	SBA: Kim Herlihy 405.609.8027 kimberly.herlihy@sba.gov Operations General Manager: Bill Owens 352.284.7018 bill.owens@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	n/a		
Cherokee Nation Mission Solutions	Primary NAICS Code	622110	UEID	EZLVV8KUBGU6
	Contracting Vehicles	n/a	CAGE	75Y08
	Size Std. / NAICS Size	Rev: Over \$50M Emp: Under 250	Contact	SBA: Stephanie Farris 405.609.8010 stephanie.farris@sba.gov Operations General Manager: Julie Olson 571.224.6044 julie.olson@cherokee-federal.com
	8(a) Direct Award Elig.	No		
	HUBZone	Yes		
Cherokee Nation Operational Solutions	Primary NAICS Code	424120	UEID	LZ53AT1DCF44
	Contracting Vehicles	DHA OMNIBUS IV; SPAWAR CSSP	CAGE	57X59
	Size Std. / NAICS Size	Rev: Over \$50M Emp: Under 500	Contact	SBA: Kim Herlihy 405.609.8027 kimberly.herlihy@sba.gov Operations General Manager: Dirk Catron 918.202.8973 dirk.catron@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	n/a		



Cherokee Nation Solutions Link	Primary NAICS Code	541611	UEID	X9HNYNKM5H6
	Contracting Vehicles	n/a	CAGE	86FB7
	Size Std. / NAICS Size	Rev: Under \$8M Emp: Under 250	Contact	SBA: Stephanie Farris 405.609.8010 stephanie.farris@sba.gov Operations General Manager: Julie Olson 571.224.6044 julie.olson@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	Yes		
Cherokee Nation Strategic Programs	Primary NAICS Code	541714	UEID	PQNNHF72NNM6
	Contracting Vehicles	OASIS Pool 1 SB; OASIS Pool 1 SB 8(a) MAS 54151S; 541370GEO	CAGE	70UT1
	Size Std. / NAICS Size	Rev: Over \$100M Emp: Under 750	Contact	SBA: Kim Herlihy 405.609.8027 kimberly.herlihy@sba.gov Operations General Manager: Karl Gaskins 443.518.8092 karl.gaskins@cherokee-federal.com
	8(a) Direct Award Elig.	No		
	HUBZone	n/a		
Cherokee Nation System Solutions	Primary NAICS Code	541513	UEID	FMWVU3EYSVF7
	Contracting Vehicles	8(a) STARS III; MAS 54151S; 541380	CAGE	7LSU0
	Size Std. / NAICS Size	Rev: Under \$24.5M Emp: Under 500	Contact	SBA: Stephanie Farris 405.609.8010 stephanie.farris@sba.gov Operations General Manager: Alison Kruse 918.734.9221 alison.kruse@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	Yes		
Cherokee Strategic Solutions	Primary NAICS Code	541519	UEID	XG32CSGYKGM8
	Contracting Vehicles	n/a	CAGE	8NVQ8
	Size Std. / NAICS Size	Rev: Under \$8M Emp: Under 250	Contact	SBA: Stephanie Farris 405.609.8010 stephanie.farris@sba.gov Operations General Manager: Seth Wanger 970.214.7189 seth.wanger@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	n/a		
Cherokee United Services	Primary NAICS Code	541512	UEID	DGWDD5513CE8
	Contracting Vehicles	n/a	CAGE	9FCF1
	Size Std. / NAICS Size	Rev: Under \$8M Emp: Under 250	Contact	SBA: Tina Schreiner 405.609.8029 bettina.schreiner@sba.gov Operations General Manager: Alison Kruse 918.734.9221 alison.kruse@cherokee-federal.com
	8(a) Direct Award Elig.	Yes		
	HUBZone	Yes		



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